

Let TechTrust forecast the **Cash Back** potential from your technology contracts

With little effort, and minimal data from you, TechTrust can typically forecast a 7-25% cash back benefit from qualifying providers and contracts.

3 Simple Steps

1. Assess the TechTrust value proposition & determine if holds potential for you.
2. Choose how you want us to evaluate your potential cash back benefits (pick one):
 - **ALL:** Provide the minimal data on all your providers & contracts (to see the biggest impact)
 - **Top 20:** Provide your 20 largest and highest cost contracts
 - **Immediate 5:** Provide 5 renewing contracts or planned purchases over the coming 90-120 days
3. Give TechTrust us a draft Provider Worksheet with the limited, but required data, then we can do the analysis and provide your report.

Example Technology Contract Cash Back Analysis

Technology Provider	Product(s) Under Contract	Existing Seller	Contract Renewal Date	Approx Annual Contract Value	Provider type	TechTrust Std Rebate %	TechTrust Cash Back Rebate Amount (@ standard 70%)
8x8	UCaaS- X2 Licensing		8/14/2023	\$101,052	A1	24.7%	\$17,472
Adlumen	Security- SIEM and support		6/30/2023	\$177,223	R1	30.0%	\$37,217
Adobe	Acrobat Professional & Creative Cloud	Software ONE	6/30/2022	\$485,375	R1	7.5%	\$25,482
AT&T	Internet Circuits	Direct	3/31/2022	\$192,650	A1	12.0%	\$16,183
Cisco (cloud & licensing)	Ubrella, WebEx, Meraki, Smartnet, Licensing	CDW	9/30/2022	\$129,717	R2	8.0%	\$7,264
DocuSign	eSign	Direct	11/1/2022	\$80,387	R1	15.0%	\$8,441
Huntress Labs	Threat Ops & Ransomware		3/31/2023	\$80,640	R1	20.0%	\$11,290
Microsoft	MS 365 E5 licenses	Direct	12/1/2022	\$194,532	R2	20.0%	\$27,234
Microsoft	Azure	Local MSP	10/7/2022	\$122,912	R2	23.8%	\$20,477
Microsoft	Dynamics 365	CDW	7/1/2022	\$395,307	R2	16.0%	\$44,274
Mimecast	eMail security	Software ONE	1/22/2022	\$45,726	R1	20.0%	\$6,402
Morphisec	Security- Endpoint Protection	Direct	5/2/2024	\$94,000	R1	30.0%	\$19,740
Okta	Enterprise plus	Direct	2/15/2023	\$24,295	R1	25.0%	\$4,252
Palo Alto Networks	Cortex XDR	Local MSP	10/24/2023	\$38,608	R1	19.0%	\$5,135
Nice CXone	CCaaS	Local Agent	1/5/2022	\$68,000	A2	19.0%	\$9,044
Spectrum	Internet	Local Agent	6/19/2024	\$148,766	A2	17.1%	\$17,807
Sophos	Security- Unified Threat Management	Direct	6/1/2022	\$45,736	R3	22.0%	\$7,043
Vmware	VMWare, Enterprise plus	SHI	9/29/2022	\$58,224	R3	8.0%	\$3,261

Total Tracked Technology Spend: **\$4,483,150**

Total Potential Annualized Cash Back: **\$288,017**